## BALANCE SHEET

As at Jun. 30th, 2010

| Assets | Code | Note | Jun. 30th, 2010 | Jan. 1 st 2010 |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| A. SHORT-TERM ASSETS ( $\mathbf{1 0 0}=110+120+130+140+150$ ) | 100 |  | 458.189.795.527 | 375.384.603.304 |
| I. Cash and cash equivalents | 110 |  | 5.311.659.632 | 26.012.710.567 |
| 1. Cash | 111 | V. 01 | 5.311.659.632 | 26.012.710.567 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 272.538.636.773 | 224.772.723.777 |
| 1. Trade accounts receivables | 131 |  | 258.988.636.914 | 208.028.044.420 |
| 2. Advances to suppliers | 132 |  | 14.955.453.376 | 16.498.883.626 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 | V. 03 | 6.338.763.886 | 7.925.617.434 |
| 6. Provision for short-term bad receivables | 139 |  | (7.744.217.403) | (7.679.821.703) |
| IV. Inventories | 140 |  | 161.404.462.181 | 112.276.609.414 |
| 1. Inventories | 141 | V. 04 | 164.033.300.718 | 114.656.258.931 |
| 2. Provision for devaluation of inventories | 149 |  | (2.628.838.537) | (2.379.649.517) |
| V. Other short-term assets | 150 |  | 18.935.036.941 | 12.322.559.546 |
| 1. Short-term prepaid expenses | 151 |  | 2.613.967.294 | 841.703 .460 |
| 2. VAT deductible | 152 |  | 3.582.530.436 | 866.184 .325 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | 296.579 .978 | 429.117.169 |
| 4. Other short-term assets | 158 |  | 12.441.959.233 | 10.185.554.592 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 264.219.769.668 | 265.335.232.947 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 214 |  |  |  |
| 5. Provision for long-term bad receivable (*) | 215 |  |  |  |
| II. Fixed assets | 220 |  | 264.219.769.668 | 264.405.736.430 |
| 1. Tangible fixed assets | 221 | V. 08 | 244.182.054.637 | 250.188.564.288 |
| - Historical cost | 222 |  | 403.057.507.585 | 396.546.822.120 |
| - Accumulated depreciation | 223 |  | (158.875.452.948) | (146.358.257.832) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 13.993.267.527 | 13.993.267.527 |
| - Historical cost | 228 |  | 13.993.267.527 | 13.993.267.527 |
| - Accumulated depreciation | 229 |  |  |  |
| 4. Construction in progress expenses | 230 | V. 11 | 6.044.447.504 | 223.904.615 |
| III. Property investment | 240 |  |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  |  |  |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  |  |  |
| 3. Other long-term investments | 258 | V. 13 |  |  |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V. Other long-term assets | 260 |  | 929.496.517 | 929.496.517 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 929.496 .517 | 929.496.517 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 263 |  |  |  |
|  |  |  |  |  |
| TOTAL ASSETS ( $\mathbf{2 7 0 = 1 0 0 + 2 0 0 \text { ) }}$ | 270 |  | 723.339.061.712 | 640.719.836.251 |


| Assets | Code | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| A. LIABILITIES (300=310+330) | 300 |  | 429.288.140.736 | 351.114.451.370 |
| I. Short-term liabilities | 310 |  | 340.222.980.563 | 252.029.224.094 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 233.869.163.789 | 141.298.392.515 |
| 2. Trade accounts payable | 312 |  | 54.844.860.597 | 61.838.641.461 |
| 3. Advances from customers | 313 |  | 7.708.055.886 | 4.910.043.345 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 3.125.224.909 | 6.426.161.232 |
| 5. Payable to employees | 315 |  | 545.042.742 | 937.893.402 |
| 6. Payable expenses | 316 | V. 17 | 11.504.892.868 | 12.404.628.704 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 14.865.722.842 | 13.293.431.081 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| 11. Bonus and welfare fund | 323 |  | 13.760.016.930 | 10.920.032.354 |
| II. Long-term liabilities | 330 |  | 89.065.160.173 | 99.085.227.276 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 88.842.210.918 | 98.886.260.918 |
| 5. Deferred income tax | 335 |  |  |  |
| 6. Provision for unemployment allowance | 336 |  | 222.949.255 | 198.966.358 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 294.050.920.976 | 289.605.384.881 |
| I. Capital sources and funds | 410 | V. 22 | 293.827.520.969 | 289.477.216.720 |
| 1. Paid-in capital | 411 |  | 97.193.080.000 | 97.193.080.000 |
| 2. Capital surplus | 412 |  | 110.502.361.661 | 110.556.760.000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  | (242.200.000) |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | (814.037.943) | (936.025.878) |
| 7. Investment and development fund | 417 |  | 48.931.450.727 | 29.348.446.285 |
| 8. Financial reserve fund | 418 |  | 7.715.878.889 | 4.893.964.861 |
| 9. Other fund belong to owner's equity | 419 |  | 9.017.858.890 | 9.017.858.890 |
| 10. Retained profit | 420 |  | 21.260.761.895 | 39.625.165.712 |
| 11. Capital for construction work | 421 |  | 20.166 .850 | 20.166 .850 |
| II. Budget sources | 430 |  | 223.400 .007 | 128.168.161 |
| 1. Bonus and welfare fund | 431 |  |  |  |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| C. MINORITY INTEREST | 439 |  | 223.400.007 | 128.168.161 |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 723.339.061.712 | 640.719.836.251 |

## OFF BALANCE SHEET ITEMS

| Items | Unit | Note | Jun. 30th, 2010 | Jan. 1st, 2010 |
| :--- | :---: | ---: | ---: | ---: |
|  |  |  |  |  |
| 1. Operating lease assets | VND |  |  |  |
| 2. Materials and goods kept or processed for others |  |  |  |  |
| 3. Goods deposited by others |  |  |  |  |
| 4. Bad debts written off | VND |  |  | $12.094,0$ |
| 5. Foreign currencies: (USD) | USD |  | 8,76 |  |
| 5. Foreign currencies: (EUR) | EUR |  | 8,76 |  |
| 6. Estimates for non-business and project expenditure |  |  |  |  |

## INCOME STATEMENT

Quarter 2/ 2010

| Items | Code | Note | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 |
|  |  |  |  |  |
| 1. Sales | 1 | VI. 25 | 302.136.481.792 | 253.000.470.467 |
| 2. Deductions | 2 |  | 2.987.498.575 | 2.254.078.092 |
| - Sales rebates |  |  | 7.790 .940 | 13.335.424 |
| - Sales returns |  |  | 2.979.707.635 | 2.240.742.668 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2}$ ) | 10 |  | 299.148.983.217 | 250.746.392.375 |
| 4. Cost of goods sold | 11 | VI. 27 | 233.512.406.200 | 187.795.230.164 |
| 5. Gross profit ( $\mathbf{2 0}=\mathbf{1 0 - 1 1 )}$ | 20 |  | 65.636.577.017 | 62.951.162.211 |
| 6. Financial income | 21 | VI. 26 | 506.702.026 | 436.120.206 |
| 7. Financial expenses | 22 | VI. 28 | 14.875.501.493 | 14.974.183.893 |
| - Include: Interest expenses | 23 |  | 14.000.831.876 | 10.875.347.104 |
| 8. Selling expenses | 24 |  | 12.874.562.978 | 11.422.689.521 |
| 9. General \& administrative expenses | 25 |  | 9.925.901.092 | 6.570.477.719 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2})-(24+25)\}$ | 30 |  | 28.467.313.480 | 30.419.931.284 |
| 11. Other income | 31 |  | 1.413.064.680 | 1.091.609.558 |
| 12. Other expenses | 32 |  | 667.829 .614 | 1.195.081.599 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 745.235.066 | (103.472.041) |
| 14. Profit before tax (50=30+40) | 50 |  | 29.212.548.546 | 30.316.459.243 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 1.631.911.118 | 2.061.589.163 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 27.580.637.428 | 28.254.870.080 |
| 17.1 Benefits of minorities | 61 |  | (14.620.946) | (8.812.149) |
| 17.2 Profit after tax of the parent company's shareholders | 62 |  | 27.595.258.374 | 28.263.682.229 |
| 18. EPS (VND/share) | 70 |  | 2.839 | 2.909 |

## CASH FLOWS STATEMENT

Quarter 2/ 2010 (Direct method)
Unit: VND

| Items | Code |  |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Note | Accumulation from the beginning of this year to the ending of this period |  |
|  |  |  | Year 2010 | Year 2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 1 |  | 240.078.259.077 | 207.182.920.677 |
| 2. Cash paid for supplier | 2 |  | (70.622.815.737) | (82.186.811.672) |
| 3. Cash paid for employee | 3 |  | (19.010.780.414) | (18.642.901.182) |
| 4. Cash paid for interest | 4 |  | (14.000.831.876) | (14.865.190.782) |
| 5. Cash paid for corporate income tax | 5 |  | (2.623.975.212) | (5.683.491.272) |
| 6. Other receivables | 6 |  | 9.122.348.882 | 10.394.414.038 |
| 7. Other payables | 7 |  | (52.637.678.957) | (34.706.783.188) |
| Net cash provided by (used in) operating activities | 20 |  | 90.304.525.763 | 61.492.156.619 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (3.515.403.268) | (4.508.016.705) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  |  |  |
| Net cash used in investing activities | 30 |  | (3.515.403.268) | (4.508.016.705) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 | 21 |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 | 21 |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 76.566.829.657 | 65.679.636.578 |
| 4. Cash paid to principal debt | 34 |  | (173.630.338.683) | (106.711.569.216) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 | 21 | (10.426.664.404) | (7.208.235.000) |
| Net cash (used in) provided by financing activities | 40 |  | (107.490.173.430) | (48.240.167.638) |
|  |  |  |  |  |
| Net cash during the period ( $\mathbf{5 0}=\mathbf{2 0}+\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | (20.701.050.935) | 8.743.972.276 |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 26.012.710.567 | 13.384.087.807 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | 29 | 5.311.659.632 | 22.128.060.083 |

